

(Continued from page 3)

plans of PCM/GRF. It is very short sighted when a limited subset of individuals have the power that GRF has given the users of the exercise room. Which room will be next? The Art Room in CH #4? Can this possibly translate into a golfer who is assured a specific starting time that fits his schedule

## Broadband

**T**he first look at the effort that went into our 15 year contract with Connexion Technologies to manage our Broadband facilities sounds almost too good to be true. Time will certainly bring out the benefits to LWV and we hope it is true.

We only have a couple of comments at this time and will reserve a detailed analysis for a future issue. Here are a couple of thoughts on the action:

1. The same Directors who are telling us what a great deal this is to get rid of Broadband, expended the same effort 4 years ago telling us how much money we would save if we kept Broadband in house. Not a good track record!
2. One Director (Noel Hatch) commented on, "How lucky we were that we didn't do this 4 years ago because we would have missed this opportunity." Using that same logic, we should probably hang on to Broadband for the opportunity that is coming 4 years from now.
3. What is the difference between 4 years ago and today? LWV has spent millions of dollars upgrading our equipment (so that the new manager doesn't have to).

4. The secrecy of this deal resembles the secrecy attached to our government's Health Reform Bills. Having a single third party involved in determining the scope of a contract will always make one wonder if, "We couldn't have gotten a better deal elsewhere," or, "Why couldn't we (PCM) have managed our costs better over the past 4 year?"

The timing for this is advantageous to get this "monkey off our back.." Broadband as a profit making entity, certainly Connexion Technologies bought it with that in mind, and it would be a knife in our back as far as the IRS is concerned. We are a "Not for profit corporation" and a "Money Making Broadband" is deadly for our tax status.

Is this something that our auditor (KPMG) recommended? That is where this could have originated since it was KPMG who was involved in setting us up as a 501(c)(4) corporation when we brought Broadband in house.

Who has reviewed this transaction with our best interest in mind? Whew! That could make one, "break out in a sweat."

## Why is \$40 an Hour Important

Here again we must understand why we are charged \$40/hr for a gardener. One of PCM's frequent "budget time statements" is, "We have the lowest possible costs because we build from a zero based budget." This implies that there is no "profit" in their costs. As directors, we buy into this and unquestioningly accept their explanation.

(Continued on page 5)